

BALANCE SHEET

Quarter 3/2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		631,436,143,525	556,060,158,553
I. Cash and cash equivalents	110		38,360,714,155	30,203,188,169
1. Cash	111		38,360,714,155	30,203,188,169
2. Cash equivalents	112		-	-
II. Short-term financial investments	120		-	-
1. Short-term investments	121		-	-
2. Provision for devaluation of short-term security investments	129		-	-
III. Receivables	130		355,467,971,365	331,228,491,299
1. Trade accounts receivables	131		263,666,811,842	297,796,369,453
2. Advances to suppliers	132		79,647,149,768	24,505,912,419
3. Short-term internal receivables	133		-	-
4. Receivable in accordance with contracts in progress	134		-	-
5. Other receivables	135		12,154,009,755	8,926,209,427
6. Provision for short-term bad receivables	139		-	-
IV. Inventories	140		200,893,340,594	177,287,260,702
1. Inventories	141		200,893,340,594	177,287,260,702
2. Provision for devaluation of inventories	149		-	-
V. Other short-term assets	150		36,714,117,411	17,341,218,383
1. Short-term prepaid expenses	151		11,045,649,254	1,429,373,232
2. VAT deductible	152		170,640,202	-
3. Tax and accounts receivable from State budget	154		710,794,108	-
4. Other short-term assets	158		24,787,033,847	15,911,845,151
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		130,513,563,837	100,120,246,709
I. Long-term receivables	210		45,615,088,636	30,667,342,079
1. Long-term receivables from customers	211		32,292,867,087	33,478,595,191
2. Capital receivable from subsidiaries	212		-	-
3. Long-term inter-company receivables	213		-	-
4. Other long-term receivables	218		23,354,348,557	7,468,898,671
5. Provision for long-term bad receivable (*)	219		(10,032,127,008)	(10,280,151,783)
II. Fixed assets	220		81,487,726,527	66,116,046,354
1. Tangible fixed assets	221		31,836,538,359	32,204,085,588
- Historical cost	222		120,475,484,738	116,529,745,272
- Accumulated depreciation	223		(88,638,946,379)	(84,325,659,684)
2. Finance leases fixed assets	224		-	-
- Historical cost	225		-	-
- Accumulated depreciation	226		-	-
3. Intangible fixed assets	227		22,700,999,847	25,113,574,492
- Historical cost	228		43,477,245,312	42,898,825,312
- Accumulated depreciation	229		(20,776,245,465)	(17,785,250,820)
4. Construction in progress expenses	230		26,950,188,321	8,798,386,274
III. Property investment	240		-	-
- Historical cost	241		-	-
- Accumulated depreciation (*)	242		-	-
IV. Long-term financial investments	250		-	-
1. Investment in subsidiaries	251		-	-
2. Investment in joint-venture	252		-	-
3. Other long-term investments	258		-	-
4. Provision for devaluation of long-term finance investment	259		-	-
V. Other long-term assets	260		3,410,748,674	3,336,858,276
1. Long-term prepaid expenses	261		1,029,348,674	955,458,276
2. Deferred income tax assets	262		-	-
3. Others	268		2,381,400,000	2,381,400,000
VI. Goodwill	269		-	-
TOTAL ASSETS	270		761,949,707,362	656,180,405,262

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		614,492,718,543	520,111,566,097
I. Short-term liabilities	310		609,783,667,011	515,696,674,749
1. Short-term borrowing and debts	311		328,099,723,106	223,847,711,070
2. Trade accounts payable	312		17,945,708,076	32,643,845,581
3. Advances from customers	313		104,058,706,564	64,287,402,730
4. Taxes and liabilities to State budget	314		7,484,237,200	24,106,013,978
5. Payable to employees	315		58,551,047,816	85,486,011,523
6. Payable expenses	316		4,093,345,305	6,002,926,288
7. Accounts payables	317		18,714,909,861	18,714,909,861
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		66,944,348,644	59,148,162,989
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		3,891,640,439	1,459,690,729
II. Long-term liabilities	330		4,709,051,532	4,414,891,348
1. Long-term accounts payables-Trade	331		4,508,206,334	4,176,866,285
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333		-	-
4. Long-term borrowing and debts	334		-	-
5. Deferred income tax	335			
6. Provision for unemployment allowance	336		200,845,198	238,025,063
7. Provision for long-term liabilities	337		-	-
B. OWNER'S EQUITY (400= 410+430)	400		147,456,988,819	136,068,840,165
I. Capital sources and funds	410		147,456,988,819	136,068,840,165
1. Paid-in capital	411		100,000,000,000	100,000,000,000
2. Capital surplus	412		-	-
3. Other capital of owner	413			
4. Treasury stock	414			
5. Assets revaluation difference	415			
6. Foreign exchange difference	416		-	-
7. Investment and development fund	417		10,861,406,497	4,546,985,811
8. Financial reserve fund	418		1,892,662,788	60,825,147
9. Other fund belong to owner's equity	419		-	-
10. Retained profit	420		34,702,919,534	31,461,029,207
11. Capital for construction work	421			
II. Budget sources	430		-	-
2. Budgets	432			
3. Budget for fixed asset	433			
C. MINORITY INTEREST	439		-	-
TOTAL RESOURCES	440		761,949,707,362	656,180,406,262

OFF BALANCE SHEET ITEMS

Items	Code	Note	Ending Balance	Beginning Balance
2. Goods held under trust or for processing				
4. Bad debts written off			4,434,377,693	4,186,352,918
5. Foreign currencies:				
+ USD				
+ EUR				
8. Depreciation capital			17,678,776,891.00	33,050,357,063.00

INCOME STATEMENT

Quarter 3/ 2010

Unit: VND

Items	Code	Note	Quarter 3		Accumulation	
			Current year	Previous year	Current year	Previous year
1	2	3	4	5	6	7
1. Sales	01		94,196,484,001	84,163,164,595	215,619,277,093	235,122,809,349
2. Deductions	02					
3. Net sales and services	10		94,196,484,001	84,163,164,595	215,619,277,093	235,122,809,349
4. Cost of goods sold	11		70,184,444,894	58,898,686,553	158,959,263,199	181,016,973,402
5. Gross profit	20		24,012,039,107	25,264,478,042	56,660,013,894	54,105,835,947
6. Financial income	21		288,593,124	447,815,508	713,859,547	813,059,999
7. Financial expenses	22		5,989,294,287	5,018,011,934	15,544,129,739	11,516,687,582
<i>Include: Interest expense</i>	23		<i>5,855,794,287</i>	<i>5,018,011,934</i>	<i>14,210,129,739</i>	<i>10,229,860,533</i>
8. Selling expenses	24					
9. General & administrative expenses	25		8,980,708,199	13,894,707,592	22,162,259,968	23,897,937,081
10. Net operating profit	30		9,330,629,745	6,799,574,024	19,667,483,734	19,504,271,283
11. Other income	31		234,055,000	711,800,461	301,569,548	719,510,461
12. Other expenses	32		6,028,873	3,422,748	16,110,051	5,881,320
13. Other profit	40		228,026,127	708,377,713	285,459,497	713,629,141
14. Profit or loss in joint venture	45					
15. Profit before tax (50=30 + 40)	50		9,558,655,872	7,507,951,737	19,952,943,231	20,217,900,424
16. Current corporate income tax expenses	51		3,251,840,289	1,837,890,031	5,716,044,149	4,915,309,991
17. Deferred corporate income tax expenses	52					
18. Profit after tax (60=50 - 51 - 52)	60		6,306,815,583	5,670,061,706	14,236,899,082	15,302,590,433
18.1 Profit after tax of minorities	61					
18.2 Profit after tax of the parent company's shareholders	62		6,306,815,583	5,670,061,706	14,236,899,082	15,302,590,433
19. EPS (VND/share)	70					

CASH FLOW STATEMENT

Quarter 3/2010 (Direct method)

Unit: VND

Items	Code	Note	Accumulation	
			Current year	Previous year
1	2	3	4	5
I. CASH FLOWS FROM OPERATING ACTIVITIES:				115,668,876,066
1. Cash received from sale or services and other revenue	01		324,404,476,214	293,538,563,623
2. Cash paid for supplier	02		(149,997,375,145)	(188,025,788,073)
3. Cash paid for employee	03		(27,845,590,357)	(78,270,419,601)
4. Cash paid for interest	04		(13,384,587,112)	(10,339,540,602)
5. Cash paid for corporate income tax	05		(7,538,469,655)	(11,114,669,350)
6. Other receivables	06		198,416,106,858	168,842,721,557
7. Other payables	07		(402,982,741,023)	(307,864,351,727)
Net cash provided by (used in) operating activities	20		(78,928,180,220)	(133,233,484,173)
II. CASH FLOWS FROM INVESTING ACTIVITIES:				115,668,876,066
1. Cash paid for purchase of capital assets and other long-term assets	21		(6,063,370,222)	(1,324,063,588)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		103,265,109	
3. Cash paid for lending or purchase debt tools of other companies	23			
4. Withdrawal of lending or resale debt tools of other companies	24			363,138,000
5. Cash paid for joining capital in other companies	25			
6. Withdrawal of capital in other companies	26			
7. Cash received from interest, dividend and distributed profit	27		569,061,603	550,546,860
Net cash used in investing activities	30		(5,391,043,510)	(410,378,728)
III. CASH FLOWS FROM FINANCING ACTIVITIES:				115,668,876,066
1. Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners equity, repurchase issued stock	32			
3. Cash received from long-term and short-term borrowings	33		318,635,556,489	281,691,036,510
4. Cash paid to principal debt	34		(226,061,825,973)	(144,332,225,089)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(96,980,800)	(3,577,189,600)
Net cash (used in) provided by financing activities	40		92,476,749,716	133,781,621,821
Net cash during the period (20+30+40)	50		8,157,525,986	(683,663,277)
Cash and cash equivalents at beginning of year	60		30,203,188,169	6,666,970,040
Influence of foreign exchange fluctuation	61			
Cash and cash equivalents at end of year (50+60+61)	70		38,360,714,155	46,096,066,797